

# SMA SMART CONNECTED



## Streamline your business operations and provide added value to your customers

However infrequently they occur, service calls can be lengthy, unnecessary, and will most certainly impact a PV installer's bottom line. SMA's new Smart Connected feature offers a proactive solution that saves installers time and money while maximizing system owners' power production. Smart Connected will automatically detect any error and initiate the repair or replacement process before a system owner even notices a fault. Streamline your service operations with SMA Smart Connected.



# WHY CHOOSE SMA SMART CONNECTED?

Learn how SMA Smart Connected delivers on its promise to elevate residential PV service and provide the most secure, profitable solar investment.



## 1. Time and labor savings

Installers benefit from this proactive, streamlined service solution in a variety of ways.

- a. SMA will actively monitor the system at all times, so the installer can focus on other tasks
- b. Smart Connected can automatically initiate the repair or replacement process, circumventing calls from homeowners that can sap productivity and threaten referral business



## 3. Maximum power production

System owners benefit from fast resolution, hassle-free repair and SMA's legendary track record of reliability.

- a. Smart Connected can notify an installer of any service needs often before the homeowner even notices an interruption in energy production
- b. If needed, seamless repair or replacement of the inverter is completed without the need to coordinate multiple installer visits

## 2. Increase productivity and profit

SMA Smart Connected can positively affect an installer's bottom line well after installation and throughout the lifetime of the system.

- a. Truck rolls can be cut in half, allowing more time for revenue-generating activity including business development and new installations
- b. Satisfied customers who receive proactive service solutions are far more likely to generate referral business for an installer

#**1**

A large blue number "#1" with a thick outline, indicating the top position in a ranking.

## 4. Investment security

SMA stands alone in providing the highest level of service for both installers and system owners, and has the stats to prove it.

- a. SMA is the largest, most experienced PV service provider with 35+ years of experience and 55+ GW in operation worldwide
- b. SMA has been voted #1 by IHS Research in terms of most preferred service and warranty support

Contact SMA today to see how  
SMA Smart Connected can work for you!

Toll Free 1800 SMA AUS  
[www.SMA-Australia.com.au](http://www.SMA-Australia.com.au)